# Voya Quarterly Committee Report

As of September 30, 2022



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# **Executive Summary**



## Executive Summary – Cash Flow Summary July 1, 2022 to September 30, 2022

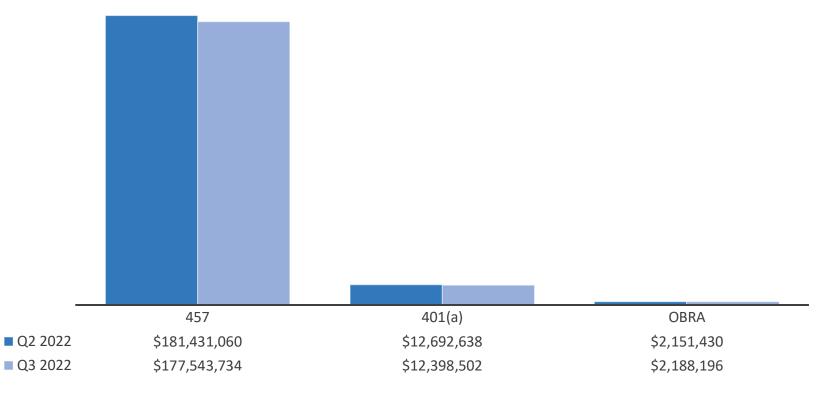
457 Plan	
Beginning Period Plan Assets	\$181,431,059.98
Contributions	\$2,704,061.11
Distributions	-\$1,682,363.82
Loan Activity	-\$60,222.33
Other Activity	-\$105,609.20
Dividends	\$1,714,832.33
Appreciate/Depreciation	-\$6,669,242.25
Ending Period Plan Assets	\$177,543,734.22

OBRA Plan	
Beginning Period Plan Assets	\$2,151,429.86
Contributions	\$73,145.77
Distributions	-\$42,837.05
Other Activity	\$363.99
Appreciate/Depreciation	-\$6,821.50
Ending Period Plan Assets	\$2,188,196.09

401(a) Plan	
Beginning Period Plan Assets	\$12,692,638.19
Contributions	\$140,621.31
Distributions	-\$37,932.58
Loan Activity	\$15,296.52
Other Activity	-\$57,143.08
Dividends	\$122,205.04
Appreciate/Depreciation	-\$477,183.13
Ending Period Plan Assets	\$12,398,502.27

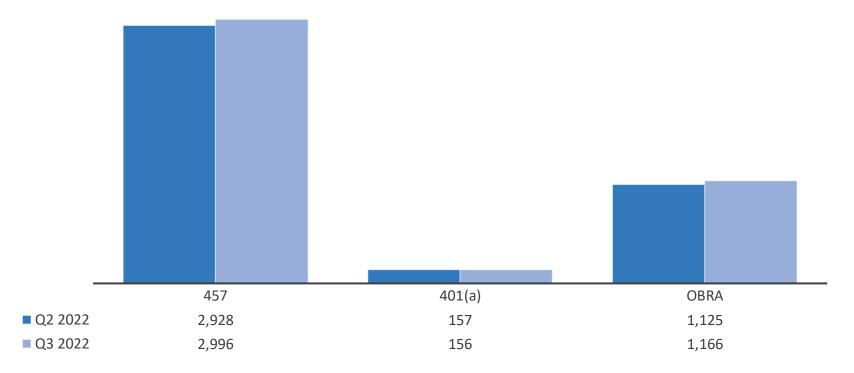


### Executive Summary – Asset Growth As of September 30, 2022





## Executive Summary – Plan Participants As of September 30, 2022

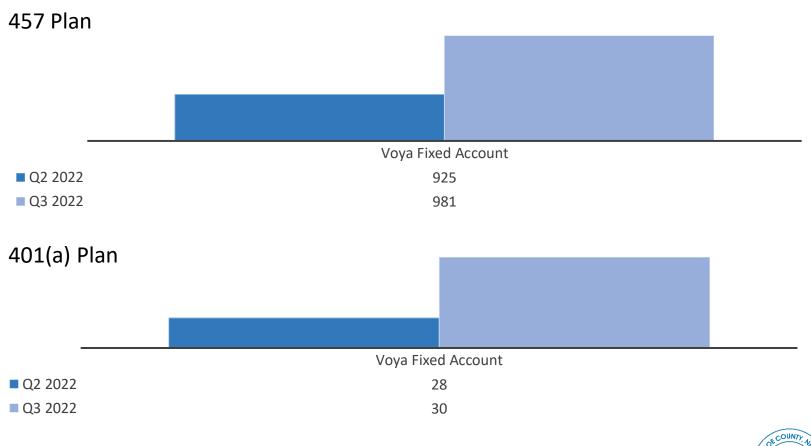




# Asset Analysis



## Participants with a Balance in a Single Fund As of September 30, 2022

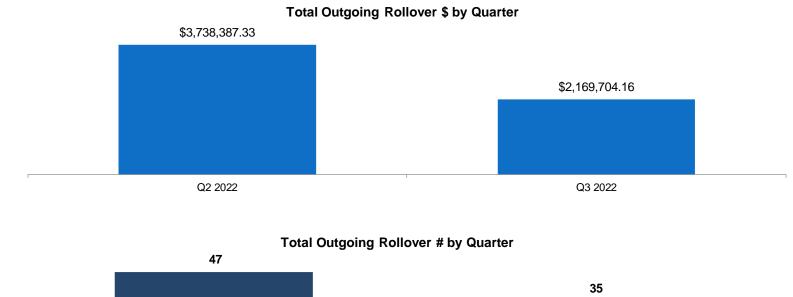




Distribution Analysis



## Participant Rollover Distributions As of September 30, 2022

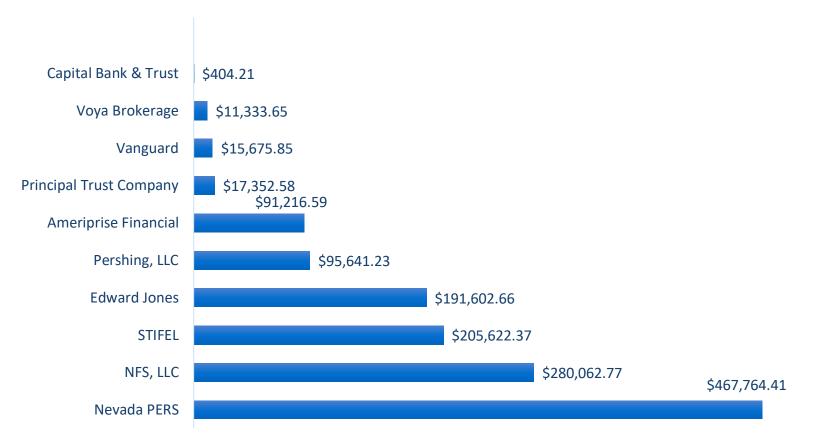






# **Top 10 Rollover Institutions**

Quarter Ending September 30, 2022





## Loan Information As of September 30, 2022

457 Plan	Q2 2022	Q3 2022
Total Number of Outstanding Loans	216	216
Number of General Loans	203	203
Number of Residential Loans	13	13
Total Outstanding Loan Balance	\$2,131,843.10	\$2,108,918.01
General Loan Balance	\$1,820,027.09	\$1,908,490.80
Residential Loan Balance	\$311,816.01	\$307,350.88
Total New Loans Initiated	29	23

401(a) Plan	Q2 2022	Q3 2022
Total Number of Outstanding Loans	13	13
Total Outstanding Loan Balance	\$143,883.66	\$130,499.65
Total New Loans Initiated	0	0



# Participant Services



## Participant Access Statistics As of September 30, 2022

457 Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	808	359	52	125
Total Inquiries	9,217	2,968	96	222

401(a) Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	37	4	1	7
Total Inquiries	968	26	1	9

OBRA Plan	Internet	Mobile	VRS	Call Center
Inquiries by Type				
Total Participants (unique)	94	6	15	31
Total Inquiries	1,111	13	15	46



## **Call Center Statistics**

### As of September 30, 2022

457 Plan	<b>Calls Entered</b>	<b>Calls Accepted</b>	<b>Calls Abandoned</b>	ASA	Abandoned %
October 1, 2022	66	65	0	00:00:38	0.0%
September 1, 2022	80	79	1	00:00:11	1.3%
August 1, 2022	90	90	0	00:00:14	0.0%
July 1, 2022	83	82	1	00:00:43	1.2%
Grand Total	319	316	2	00:00:26	0.6%

401(a) Plan	<b>Calls Entered</b>	<b>Calls Accepted</b>	Calls Abandoned	ASA	Abandoned %
October 1, 2022	3	3	0	00:00:02	0.0%
September 1, 2022	5	5	0	00:00:04	0.0%
August 1, 2022	1	1	0	00:00:02	0.0%
July 1, 2022	3	3	0	00:00:02	0.0%
Grand Total	12	12	0	00:00:03	0.0%

OBRA Plan	<b>Calls Entered</b>	<b>Calls Accepted</b>	Calls Abandoned	ASA	Abandoned %
October 1, 2022	10	9	1	00:01:16	10.0%
September 1, 2022	7	7	0	00:00:01	0.0%
August 1, 2022	23	23	0	00:00:03	0.0%
July 1, 2022	21	20	1	00:00:28	4.8%
Grand Total	61	59	2	00:00:22	3.3%

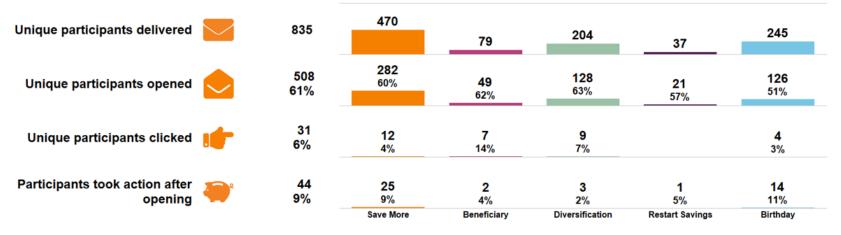


# Participant Outreach



# Participant Communications

### Personalized Financial Wellness Messaging



#### Action details: total actions after email open



#### Potential financial impact: (those who changed deferral rate, excludes deferral amt)

**Save More \$15,383** of additional contributions per year. (13 participants increased their savings rate by 1.8% on average)

**Restart Savings \$0** of additional contributions per year.

# Participant Communications

#### **Enrollment email**

Date Delivered	Total	Unique opens
7/22/22	725	117 (16.1%)
8/22/22	724	115 (15.9%)

#### Increase Deferral Amount email: Deployed 7/22/22

Targeted Age Group	Total	Unique opens
20-29	245	66 (26.9%)
30-49	1019	356 (34.9%)
50+	537	220 (41.0%)

### Deployed 8/22/22

Targeted Age Group	Total	Unique opens
20-29	244	59 (24.2%)
30-49	1018	286 (28.1%)
50+	536	192 (35.8%)

### **Restart Contribution email**

Date Delivered	Total	Unique opens
7/22/22	49	11 (22.4%)
8/22/22	49	12(24.5%)



# Participant Communications

### **Upcoming Communications**

- 2023 Contribution Limits email
- 2023 Contribution Limits participant Statement
- Stay in the Plan Statement Stuffer
- SAFE Guarantee flyer
- SAFE Guarantee email



# On-site Services

### Q3 2022 -- Group Educational Meetings

Date	Presentation	Participant Attendance
7/1/22	New EE Orientation	24
7/15/22	New EE Orientation	30
	Total Attendance:	118

### Q3 2022 -- Participant Activity

Activity	Impact
457 Plan Enrollments	34
401(a) Plan Enrollments	1
One-on-One Counseling Sessions	249



# Voya Update



# **Sponsor Web**

Enhancements coming Q4 2022

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## Innovation with a purpose I Sponsor web

We continue to invest in improving the plan sponsor experience with our multi-year evolution of Sponsor Web. To explore enhancements coming in late 2022, click below:





## **Redesigned participant list**

Participant List As of June 18, 2022					_	BC Retirement Sav	
=	fotal Plans 5	÷	otal Participa 1,762	ants	9	Total Balance \$243,345,287	
Participant First Name		Participant Last Name		SSN (last 4 XXX - XX			
Status	•	Plan Name or Number Type Plan Name or Nur	nber 🔹	Active P	articipants Participants	Participants With	Balance On
Location	•	Age Between and and		Balance Be	and		
1 - 5 of 5 results found.		Inactive Parti	cipants	filter	<u>Advanced Ser</u>	arch D Reset	Search
Participant Name -	SSN -	Plan Name and Number <del>-</del>	Age 🔻	Status 💌	Location *	Total Balance 🔻	
	XXX-XX-1234	ABC Retirement Savings Plan 1 (565011)	51.0	Active - Eligible for Contributions	0985	\$22,678.37	
Monica Geller-Bing							



 Updated design makes it easier to scan information

 Search for inactive participants without having to go to a different page



## **Redesigned plan list**

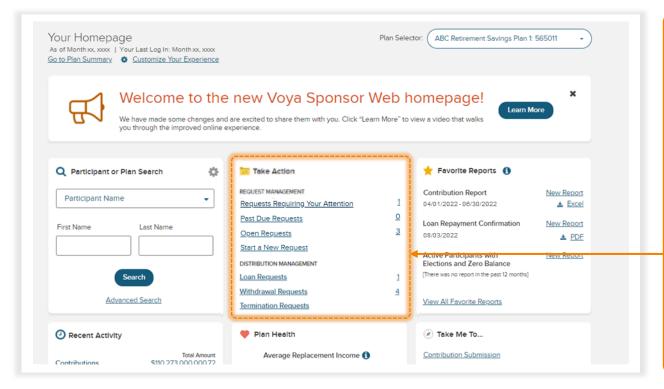
an List of June 18, 2022				
Tota	al Plans 5	Total Partici 1,762		Total Balance \$243,345,287.45
Plan Name or Number Type Plan Name or Nur Balance Between and	nber •	Active Plans	ans Anactiv	e Plans filter
1 - 5 of 5 results found.			Advanced 5	iearch 🥲 Reset Search
Plan Number 🔻	Plan Name 🔻		Participants 🔻	Total Balance 🔻
642001	ABC Plan		63	\$22,678.37
642003	XYZ Plan		235	\$34,190.84

- Updated design makes it easier to scan information
- Search for inactive plans without having to go to a different page





## **Take action tile**



Request Management tile on homepage, plan summary and participant summary is getting a face lift

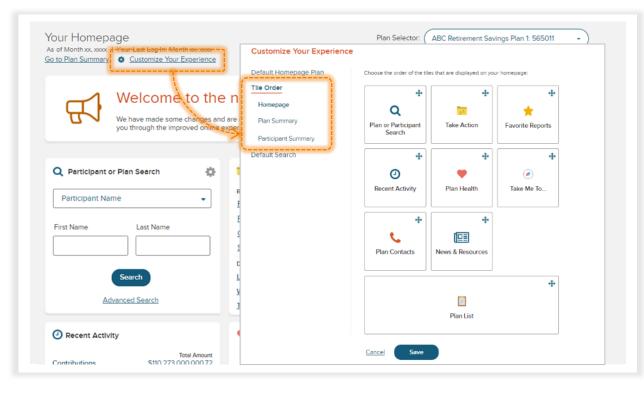
- Tile is being renamed *"Take Action"* and alerts you to requests requiring action
- New Distribution Management section provides distribution alerts with more details a click away





PLAN | INVEST | PROTECT

## **Customize tile order**





New feature allows you to customize the order tiles appear for following pages

- Homepage
- Plan Summary
- Participant Summary

Three easy steps to choose the tile display order

- 1. Click Customize Your Experience
- 2. Use *Tile Order* menu to select a page to customize
- 3. Use your mouse to move the tiles
- 4. When you're done, click Save



## **Centralized training and help resource center**

